



BLANCO

At home in the kitchen –
in action at the water place

Company presentation, May 2022

The kitchen is the heart of our home

It is where we live, laugh, learn and experiment.
We believe creating the perfect water place makes a vital contribution to our quality of life.

BLANCO

In action at the waterplace

The most used area in the kitchen is the water place. This is where we spend more than 60% of our time in the kitchen.



Drink

Over 80 % share of people regularly drink tap water.



Prep

People spend an average of 250 hours a year in the kitchen preparing and cooking food.



Clean

Each household produces about 270 kilos of organic waste per year.

Made for those who love their home

Our aspiration is to combine longlasting, high quality material with premium engineering and awarded design into a system that enhances everyday life at the kitchen waterplace – welcome at the BLANCO UNIT.



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Designed for every day use

Our work focuses on the needs of those who use our products every day. We develop solutions with which daily chores in the kitchen become more enjoyable.

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A seamless solution for the water place

A perfectly synchronized and harmonized solution for a smooth workflow - from tap with or without drink.system to sink to organisation of the base unit.



Drink

The UNIT supplies either boiling hot, chilled, still or carbonated water. Pre-filtered straight from the tap.



Prep

Wash, peel, chop: The tidy design of the UNIT provides a perfect spot to perform any task, thus keeping the water place neat.



Clean

The UNIT offers various solutions for sorting and disposing of kitchen waste. The ingenious system saves space and time.

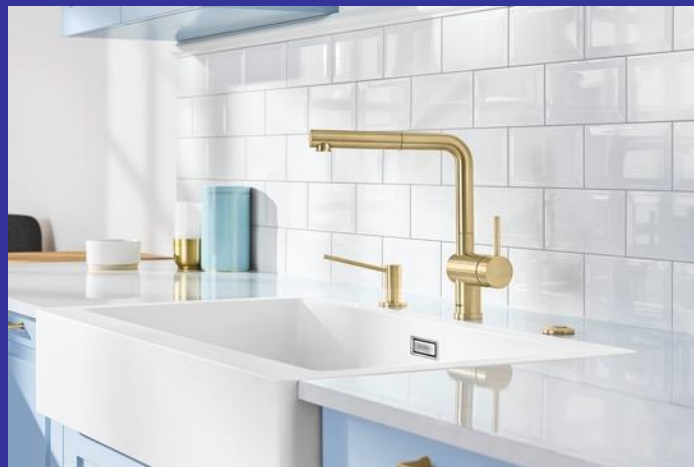
For any taste and any need

The BLANCO UNIT combines our premium products into dedicated systems that suit any need and allows for a number of tailormade compilations.



Ergonomic Masterpiece

The BLANCO UNIT is an aligned system solution that perfects the water place with short walking distances.



Refined Look

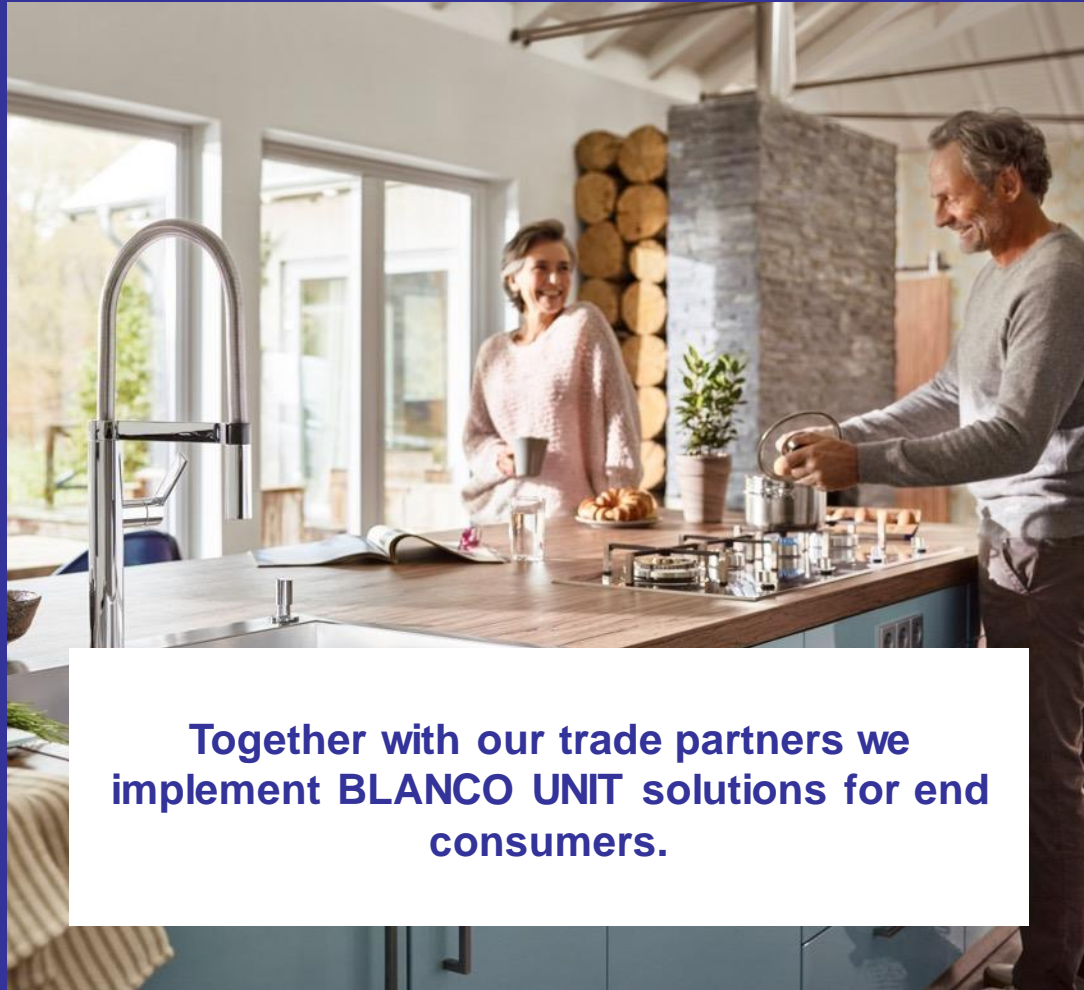
The BLANCO UNIT offers a wide range of designs to suit any kitchen style, yet always guarantees a harmonious look.



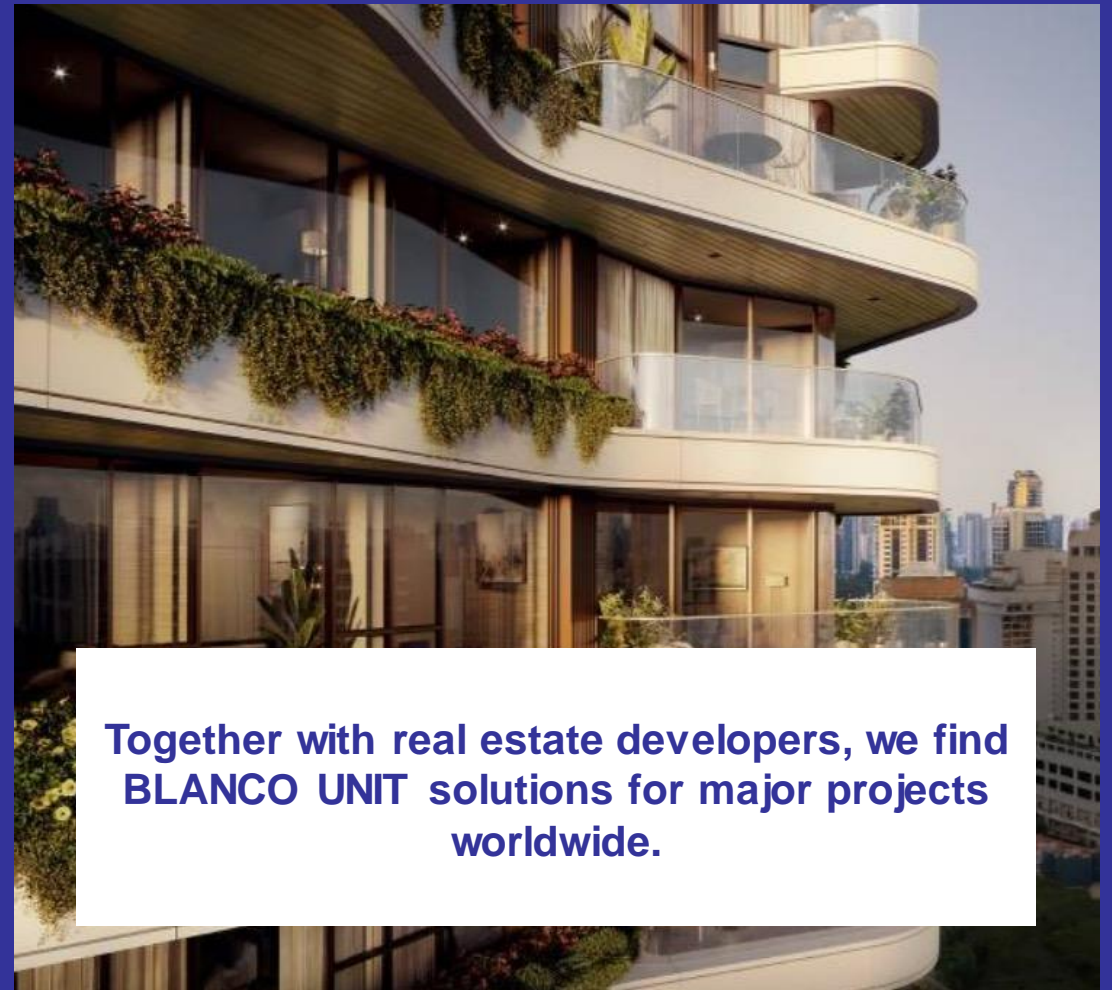
Tidy Kitchen Space

The BLANCO UNIT creates a tidy and well organized kitchen space where every item has its perfect place.

A solution for every home



Together with our trade partners we implement BLANCO UNIT solutions for end consumers.



Together with real estate developers, we find BLANCO UNIT solutions for major projects worldwide.

International real estate projects

BLANCO's innovative solutions inspire people all over the world in a number of premium projects.

HONGKONG



Victoria Harbour

THAILAND



The Reserve
Sukhumvit 61



The Reserve
Sathorn

SINGAPORE



Park Nova

The Pakubuwono
Spring



INDONESIA



The Reef at
King's Dock



Midtown Modern

BLANCO



Passion for kitchen sinks since 1925

Since Heinrich Blanc founded the company, we have been passionate about kitchens and have been developing new ideas for making water places even better, more beautiful and more innovative.



BLANCO

We are family-owned with a solid value foundation

Excellence

We perform with excellence by improving and inventing our products, services and processes, enhancing operational efficiency and keeping a high level of personal commitment.

Collaboration

We collaborate with integrity in a trusting and appreciative working environment, are open-minded and promote diversity. Together we are BLANCO.

Reliability

We commit ourselves to understand and exceed expectations for quality, delivery, service, design and technical functionality and to establish reliable partnerships.

Empowerment

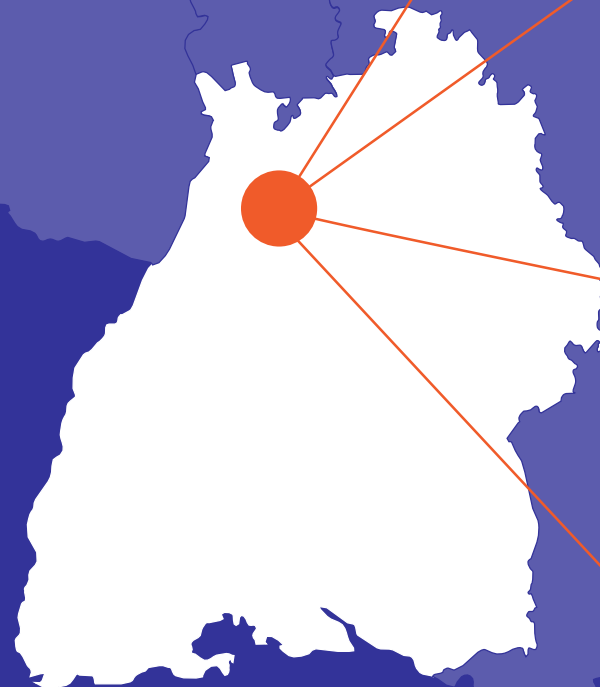
We empower by transferring responsibility, sharing knowledge and working in an integrated way to foster personal development and promote entrepreneurial action.

Responsibility

We take responsibility for our actions to actively drive the company's success, to positively contribute to society and to handle resources responsibly.

Close to the region

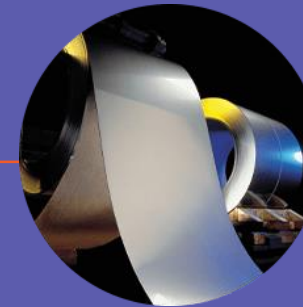
Headquartered in Oberderdingen and with three additional sites in Baden-Württemberg we live and work in the region.



Sinsheim
Silgranit sinks



Bruchsal
European logistics centre



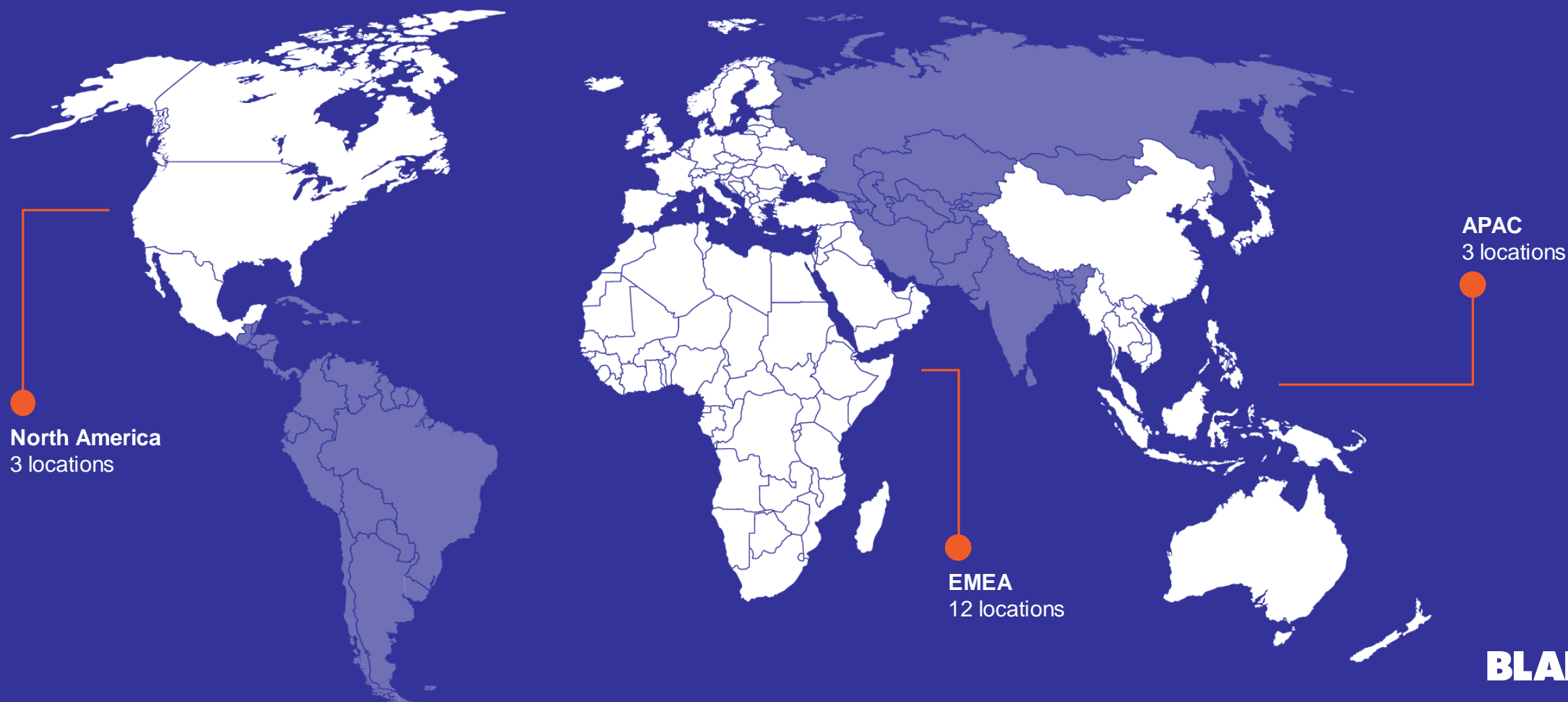
Sulzfeld
Stainless steel sinks



Oberderdingen
Headquarters

German roots – global footprint

BLANCO is advancing sustainable expansion of its brand with a focus on three global regions.



Production: Toronto · Most (CZ) · Sinsheim

Reliable international production footprint

We manufacture our Silgranit sinks at three locations and thus ensure an optimal supply chain.

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Logistics: Toronto · Bruchsal · Moscow · Shanghai · St. Albans/UK · Lumberton/USA

Powerful logistics network

Over the past few years, we have developed a highly efficient logistics network comprising six locations on three continents.

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Sustainability starts with Quality

We support our consumers in leading a sustainable lifestyle:
A BLANCO UNIT is a decision for highest quality materials, durability and longevity.

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Triple P: Our sustainability strategy

Triple P strategy anchors the management of sustainability in all areas of the company.



Performance

Targeting economic growth with a sustainable and long-term increase in profitability, viability and liquidity, while also strengthening resilience.



Planet

Saving energy, reducing CO2 emissions, protecting resources, providing sustainable products and services, and achieving accountability in the supply chain.



People

Raising sustainability awareness through training and further development, while also promoting diversity and flexible working models along with occupational safety and health.

BLANCO figures 2021



483

million euro in sales



1.647

employees



12,9

million euro in investments

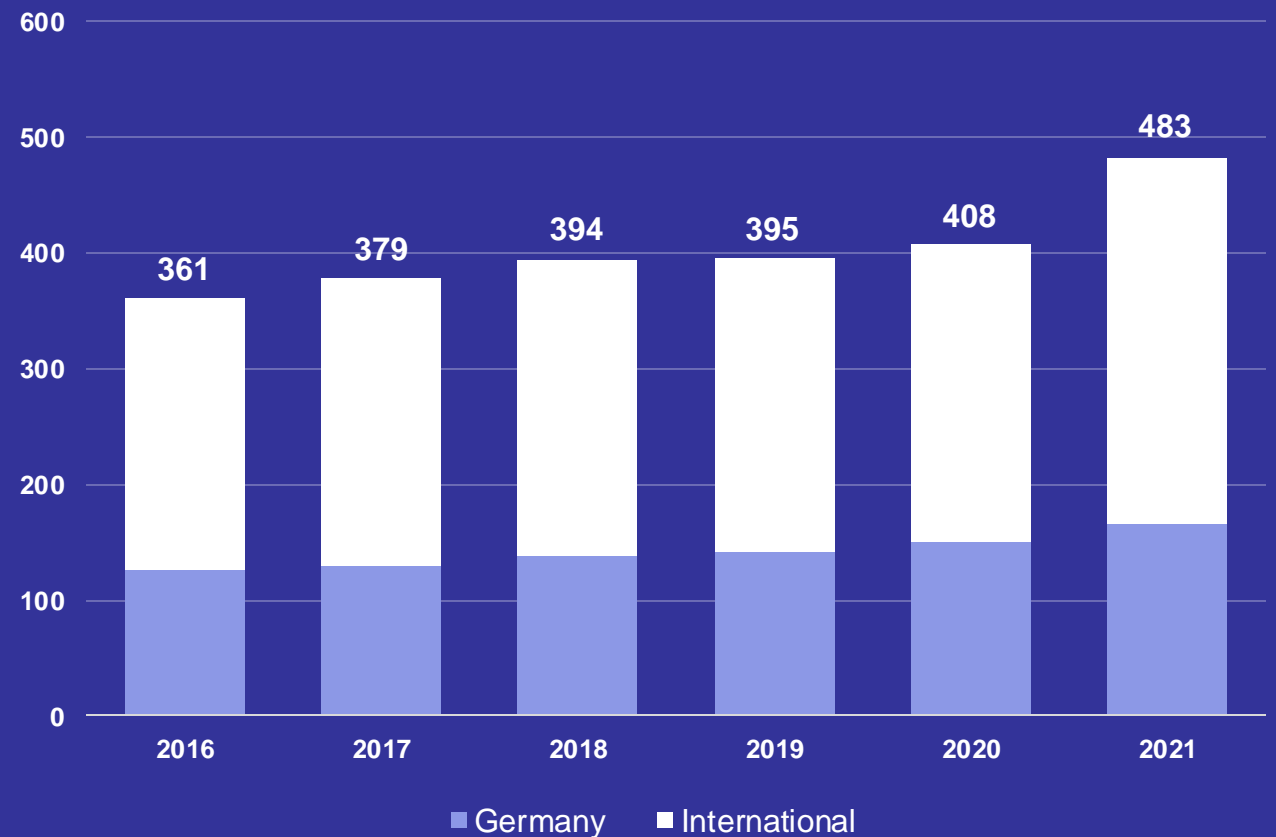


65,6%

share of sales international



We are on a growth path

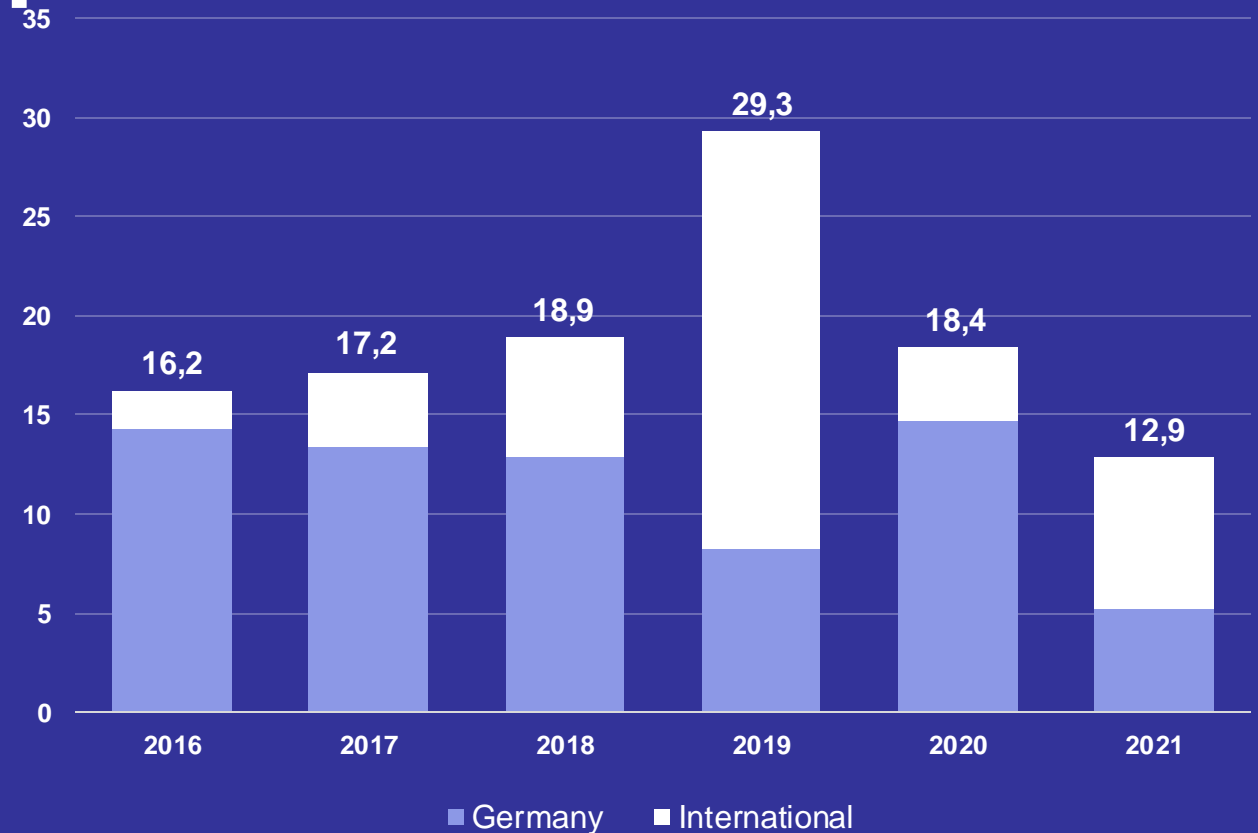


million euro in sales

BLANCO



Continuous investments in people, processes and products



million euro in investments

BLANCO

Looking forward

Topics for future development.



Growth

Continuous growth by establishment of a strong system brand: Premium UNIT as the most important offer for the water place



Innovation

Strengthening our contribution to the kitchen water place with innovation and design.



Exploration

Explore new territories of the water place, e.g. outdoor kitchen waterplace.

BLANCO within the BLANC & FISCHER Family Holding

**BLANC &
FISCHER**

Familienholding



**BLANC &
FISCHER**
CORPORATE
SERVICES

BLANCO

B.PRO



E·G·O



BLANCO



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